

**CORE AREA:**

**International trade related assignments. Regional economic integration. Trade negotiations. Private sector development.**

<b>BELCO Ref. No. Title of Project.</b>	<b>BELCO role</b>	<b>Partners/ Client / Sponsor</b>
<p><b>10032. Assistance to the Economic Partnership Agreement negotiations on fish product Rules of Origin, derogation and associated aspects (EPA-ROO).</b> Part of: "SmartFish programme covering Eastern and Southern Africa and Indian Ocean Countries (in total: 19 ESA IO countries).</p>	<p><b>Team leader</b> for 3 consultants plus local counterparts. Visit to 2 countries (Mauritius and Zambia) and 3 regional organisations (COMESA, EAC and IOC). Participation in and presentations at 1 workshop over 2 days. 5 months duration</p>	<p>Agrotec, Italy / Indian Ocean Commission/ Funded by EuropeAid</p>
<p><b>10031. Trade Readiness Document (TRD Phases 1 and 2).</b> Part of: "SmartFish" programme. This pilot intervention focused on the 2 aspects. The Government's role in providing an trade enabling environment; and the enterprises actual status on Trade readiness.</p>	<p><b>Team leader</b> for 2 international experts plus national counterparts. Discussion with senior management of COMESA and IOC. 6 months duration Missions to Zimbabwe, Zambia, Uganda and Mauritius.</p>	<p>As above</p>
<p><b>10028 and 10030. Trade Assessment Study (TAS).</b> Part of: "SmartFish Programme". Visits to 7 countries. Particular focus on food safety compliance issues for national authorities and individual industries under the SPS and TBT agreements; Market access; Rules of Origin; Trade Facilitation; Border Crossing issues; Trade and Investment financing. Participation in 2 regional workshops on trade relevant issues.</p>	<p><b>Co-leadership</b> for a team of 4 international experts plus local counterparts. The TAS included 2 main areas of analysis and recommendation:</p> <ul style="list-style-type: none"> <li>• Critical data presentation on trade flows; and</li> <li>• Identification of remaining obstacles to regional trade under the present trade regimes of Regional Economic Communities (COMESA, EAC IGAD, and IO states).</li> </ul>	<p>Agrotec, Italy / Indian Ocean C ommission/ Funded by EuropeAid</p>
<p><b>10026 Module 3: Improve Fish Industry Compliance with Health Conditions for Export,</b> Part of : "Strengthening health conditions for Fishery Products in ACP /OCT Countries (SFP-ACP program)"</p>	<p><b>Coordinator / Team leader.</b> Responsible for the drafting of ToR for missions, identification of candidates, coordination with local authorities. 23 regional and international consultants were engaged. A total of 63 missions were carried out to 27 countries involving 191 enterprises, 291 training sessions and workshops and the execution of 1303 participant training days.</p>	<p>Agrotec, Italy / ACP Secretariat / EuropeAID</p>
<p><b>10024. Awareness programme on Intellectual Property Rights (IPR).</b> Part of: "ACP Business Climate – BizClim Programme," EC</p>	<p><b>Trade economist.</b> A series of stakeholder seminars at 3 locations in Uganda on Intellectual Property rights – TRIPS agreement.</p>	<p>DTI, Denmark / Uganda Trade &amp; Intellectual Property (UTIP) programme,, MTTI Uganda / Funded by: EuropeAID</p>

**10014. Module 6: TA to computerisation of CoO issuance.** Part of: "Trade and Investment Development Programme (TIDP) - SPS/TBT related issues Diagnostic work in India. Study tour to UK, Belgium (EC), and France of 8 senior EIC managers. One output was establishment of the first extra EC4 link directly the EC database on RoO.

**Team Leader** of Module 6 activities for 3 consultants plus 2 national counterparts. A training programme for the Export Inspection Council officers issuing Certificates of Origin was identified and activities executed in areas as, RoO, CoO, IT-systems, SPS, TBT, NTB, TRIM, TRIPS.

DTI, Denmark / Ministry of Trade, India / Funded by: EC

**10013. Diagnostic Trade Integration Study (DTIS), the Maldives.** The objective was to assist the Government in its development, regional economic and trade integration and WTO graduation processes. 5 atolls were visited, 3 national conferences and several workshops organised and executed. The output included a prioritised Action Investment Matrix, and detailed investments and food safety plans for individual companies.

**Coordinator and Team leader.** The study team composed of 10 international and 3 national consultants covered comprehensively mainstreaming of trade policy and facilitation, customs services, investment/industry policy and business support, tourism, fisheries, energy, other services sector, telecom and knowledge sectors. Human development through job creation and institutional capacity building based on TRTA.

BELCO was main contractor / Min. of Trade, Maldives / UNDP

**10010. Development of a sector wide economic model for fisheries, on FMP/MCS.** Part of: "TA to the Fisheries Department", Albania.

**Economic and trade analyst.** Development of a sector wide economic model for fisheries, including investment plans for private sector operators. This project encompasses infrastructure development, resource management practices and trade aspects.

Nordenfjelds Consulting, Norway / Min. of Fisheries, Albania / Funded by: World Bank

**CORE AREA:  
Review, Evaluation and audit.**

**10025. Review and Evaluation of trapca University, Arusha.** Academic education institution in International Trade, Tanzania.

**Team Leader** for a team of 4 consultants. Responsible for the overall evaluation and presenter at the final participatory stakeholder workshop. Countries visited or contacted: Tanzania (Sweden, UK and RSA)

NIRAS, Sweden / **trapca** / Funded by SIDA

**10016. Mid-term evaluation study and workshop.** Part of: "Amelioration De L'état Sanitaire Des Produits De ACP Et PTOM (SFP programme)". Visits to: Benin, Ghana, Senegal, Sierra Leone, Tanzania, Uganda. Prepare and carry out evaluation missions to 7 countries, organize a final workshop.

**Team leadership** for a team of 4 consultants, plus 8 national counterparts. Responsible for overall execution of study and presentation at final workshop incl. AidCo and 4 other EC- DGs and the ACP secretariat.

Atos Origin, Belgium / Funded by. EuropeAID.

<p><b>10008. Evaluation Of The Assistance Programme To The Transport Sector.</b></p>	<p><b>Team Leader.</b> The evaluation encompassed 24 interventions executed in 16 countries in Asia, Africa, Caribbean and Latin America Execution of 2 final workshops, one for NDF executive management and one for the Board of Directors in Helsinki. A team of 3 consultants plus national counterparts were managed.</p>	<p>Finnconsult Oy, Finland / Funded by: NDF.</p>
<p><b>10006. Evaluation of the Danish Regional Assistance Program to Southern Africa (SADC).</b></p>	<p><b>Evaluation management and methodology consultant.</b> Responsible for design of evaluation methodology with particular focus on the Danish aid goals, priorities and strategies.</p>	<p>ECORYS, NL / Funded by Danida</p>
<p><b>10001. Module 3. The fisheries sector. Part of: "Evaluation of the Danish Assistance Program to Vietnam".</b></p>	<p><b>Team Leader</b> The evaluation encompassed marine fisheries, mariculture, brackish and fresh water fisheries and aquaculture, marketing development of a Vietnamese brand.</p>	<p>PEM Consult, DK / Min. of Fisheries /Funded by: Danida</p>
<p><b>80001. Ex-post evaluation and audit of the Xiaolangdi Multipurpose Dam Project, Henan Province, China.</b> The Chinese Government's compliance with financial and economic covenants was under review as well.</p>	<p><b>Task manager</b> responsible for the work of 5 local consultants. Deliveries included key input to the project completion report. This USD 3.5 billion infrastructure investment project has focus on energy issues. Electricity charges, and related economic and financial aspects.</p>	<p>BELCO was sole contractor / Funded by: World Bank and Danida</p>

**CORE AREA:**

**Enterprise management. Private sector investment. Joint Venture making. Branding.**

<p><b>10029. Critical Technical and Financial Audit of a Major Aquaculture up-grading and expansion project.</b> The assignment included also new product lines and branding.</p>	<p><b>Team Leader</b> for 2 international experts plus the management of the beneficiary. Visits to Value of new investment acquired USD 20 mio. 6 months duration. Countries visited: . Zimbabwe, Zambia, Uganda, Belgium, UK.</p>	<p>INFOSA / Private Investor / Funded by LHA and African Century / AfDB.</p>
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<p><b>10023. Identification mission for a national plan for an incubator support system for SMEs. Zambia</b> Part of: "National SME development programme". 4 regional pilot incubation centers in different parts of Zambia were selected.</p>	<p><b>Team Leader.</b> A team of 2 consultants and 2 local counterpart staff. The key sectors with potential for international trade based on SME production were identified and measures for trade capacity building designed.</p>	<p>BELCO was sole contractor / Zambia Development Authority / Funded by Min. of Foreign Affairs, Finland</p>
<p><b>10006. Establishment of an Egyptian- Danish joint venture within aquaculture development and marketing. Egypt</b></p>	<p><b>Economist and market analyst.</b> The task involved a techno/ economic feasibility assessment of an Egyptian/Danish JV.</p>	<p>Danish companies / Egyptian aquaculture producer / Funded by: Danida</p>
<p><b>80006. Establishment of a Food Distribution center. All necessary feasibility studies and joint venture documents were elaborated</b></p>	<p><b>Team leadership.</b> Responsible for an assessment of economic, financial and legal aspects of the joint venture, which was established and has been in operation since.</p>	<p>Private Danish Investor / Orgivita, Lithuania / Funded by: Nopef, IFU and Private Client</p>